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Fundraising by European venture capital funds

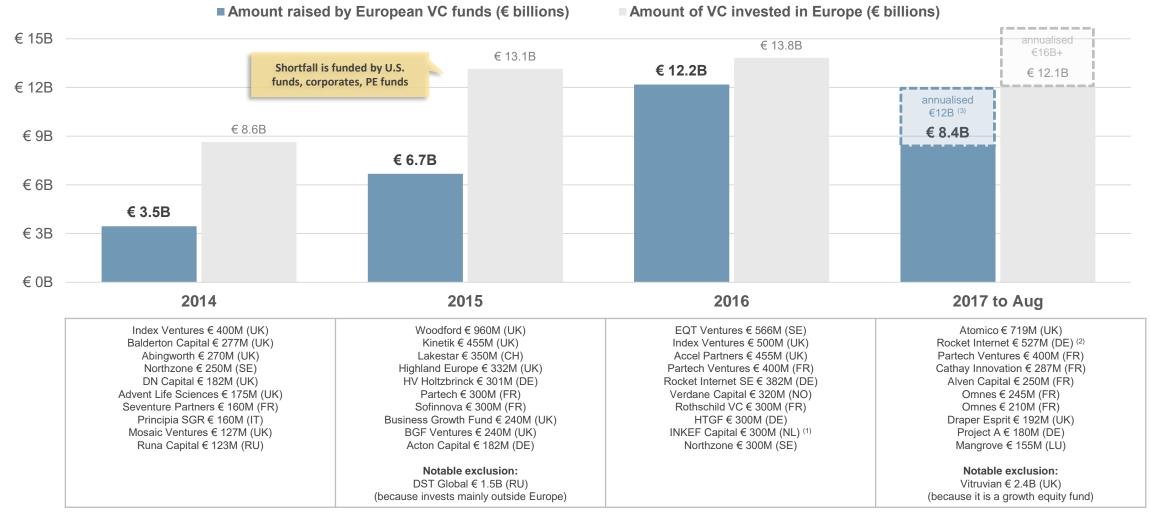
21 September 2017

Introduction

Objective	 How much venture capital is out there? Where is capital coming from? Is Brexit causing a shift in Europe? This report aims to answer these questions The second objective of this report is to improve data about venture capital funding in Europe and make it more transparent Data used in this report is available via a recently added section on Dealroom app.dealroom.co/new_funds If you have any comments on data in this report please contact us: via email on support@dealroom.co or via Intercom inside app.dealroom.co
Methodology	 This report focuses on capital raised by European VC funds (pension funds, the European Investment Fund, corporates,) Excluded are private equity funds and most growth equity funds (although growth equity funds are included if the same fund is known to mostly participate in VC rounds). Israel is excluded. Corporate VC funds are excluded but mentioned Timing wise, our data is based on closing announcement dates. For subsequent closings, we only count the incremental amounts A special thanks to <u>Yannick Roux</u>. His <u>open source research</u> not only gave us a head start, but also made clear that traditional sources of venture capital funding data do not provide the full picture, exposing the need to research this area
VC funding trends	 Europe is on track for €12 billion in new VC funds raised in 2017, tripling in just 3-4 years, thus catching up with European investment levels The number of funds grew at the same pace, from 30 to 100 new funds per year, while the average size per fund is fairly constant around €110M Traditionally, the UK (London) has been Europe's top venture capital hub. In 2016, continental European VC fundraising surged, especially in France, Sweden, Netherlands. And in 2017 for the first time ever, France leads with €2.7 billion funds raised, vs. €2.3 billion in the UK
Additional funding sources	 The number of unique active investors in Europe has tripled from 758 in 2012 to 2,484 so far in 2017 in Europe (VCs, corporates, angels, other) By amount invested, the fastest growing investor categories are: European and Asian investors (geographically), and corporates and angels (type) Private equity and growth equity have started to participate in venture rounds too Notable non-VC investors have entered the scene too: corporate funds and government-backed funds

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Europe is on track for €12 billion in new VC funds raised in 2017, catching up with investment levels



Source: Dealroom.co. 1. INKEF added €300M to total €500M

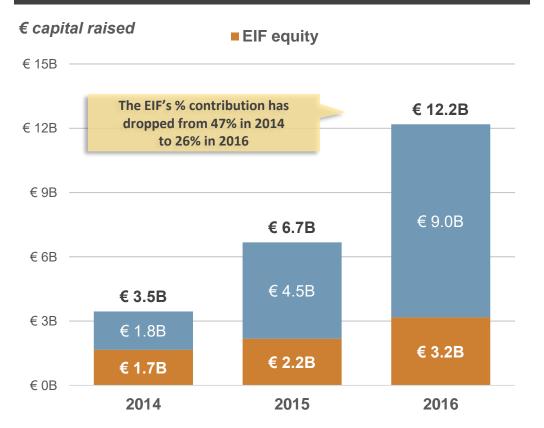
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2. Rocket internet reached cap of \$1 billion of which \$420M announced in 2016 and \$580M in 2017.

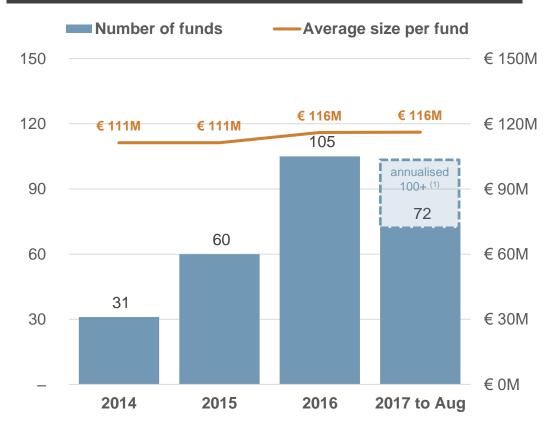
3. Historically, funds have been announced in H1, therefore the full year 2017 may end up lower than €12 billion.

EIF's role has diminished but remains significant. The average size per fund is constant around €110M

EIF's contribution has increased in absolute terms, but it has diminished in % terms



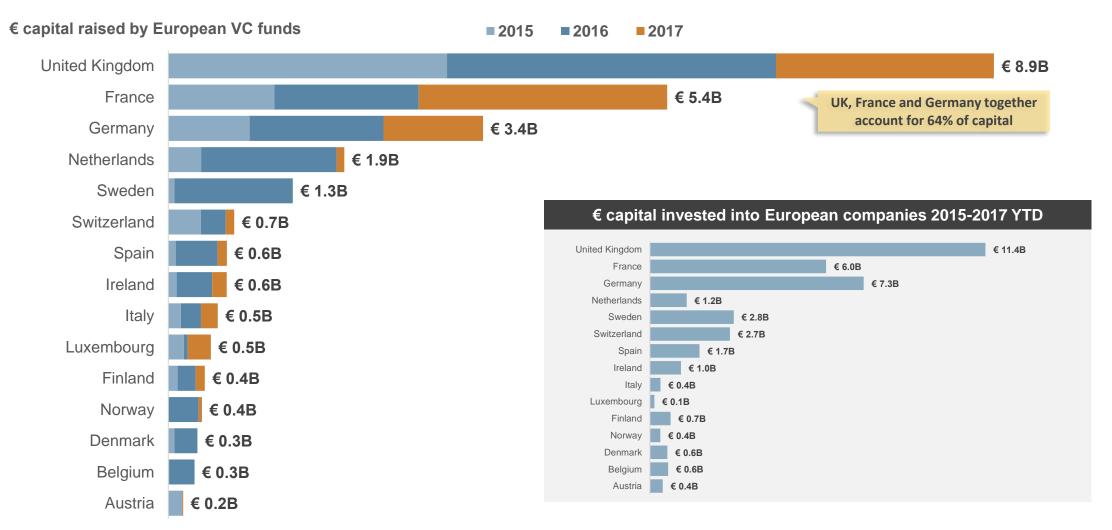
The number of funds has increased, while the average size per fund stayed constant just above €110M



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Source: Dealroom.co. 1. Historically, funds have been announced in H1, therefore the full year 2017 may end up lower.

Traditionally, the UK (London) has been Europe's top venture capital hub, followed by France, and Germany





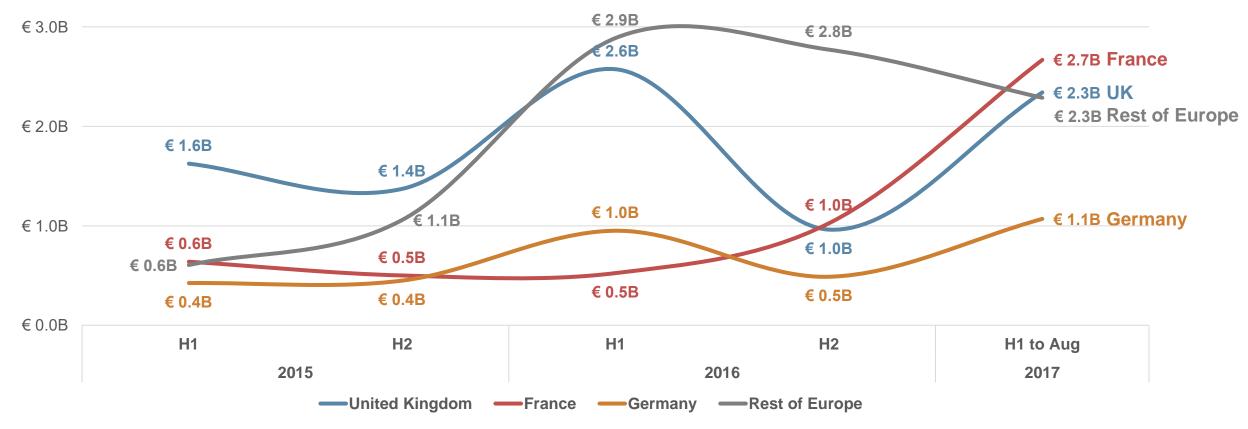
In 2016, continental European VC fundraising surged, especially in France, Sweden, Netherlands, ...

€ capital raised by European VC funds



... and in 2017 for the first time ever, France leads with €2.7 billion funds raised, vs. €2.3 billion in the UK

€ capital raised by VC funds ⁽¹⁾



Source: Dealroom.co analysis with help from Yannick Roux.

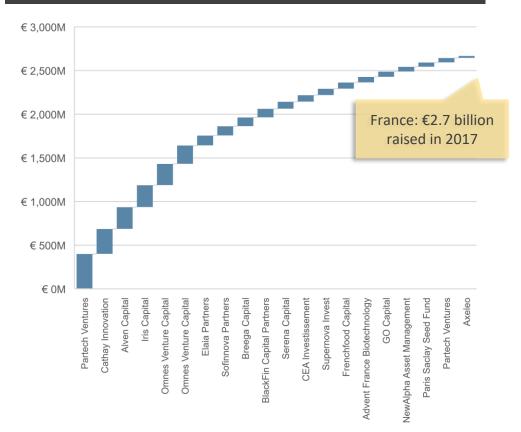
Note: Index Ventures counted as UK fund (not Switzerland).

Excludes private equity. Includes growth funds if funding is known to invest in VC rounds. Includes life sciences funds. Excludes Corporate venture funds and commitments (which are mostly in Germany and France).

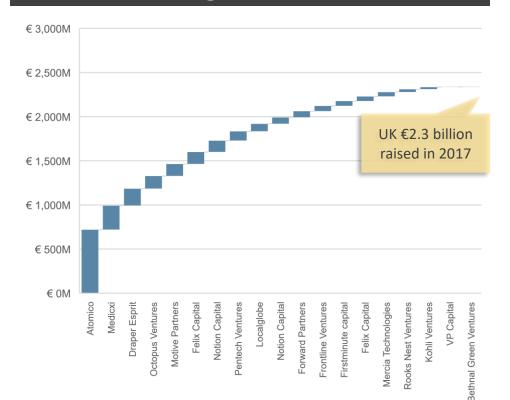
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Fundraising by French VCs is more distributed and this excludes additional capital from corporate VCs

French VCs: 2017 so far



United Kingdom: 2017 so far



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Notable non-VC investors have entered the scene too: corporate funds and government-backed funds

Investor	Туре	Location	Fund size	Fund date		
Next47 - a Siemens Company	Corporate	Germany	€ 1,000M	2016 Q2		
KFW	Government	Germany	€ 1,000M	2015 Q3		
UK National Investment Fund	Government	United Kingdom	€ 909M	2017 Q3		
Sapphire Ventures (formerly SAP Ventures)	Corporate	U.S. (London office)	€ 833M	2016 Q3		
Deutsche Telekom Capital Partners	Corporate	Germany	€ 500M	2014 Q4		
BMW i Ventures	Corporate	U.S. (Munich office)	€ 500M	2016 Q4		
Allianz Ventures	Corporate	Germany	€ 430M	2016 Q4		
UBS	Corporate	Switzerland	€ 428M	2016 Q2		
Nokia Growth Partners	Corporate	Finland	€ 314M	2016 Q1		
Bosch	Corporate	Germany	€ 300M	2017 Q1		
Britain Electric Battery Technology Fund	Government	United Kingdom	€ 291M	2017 Q3		
Galdana Ventures	Fund-of-fund	Spain	€ 250M	2016 Q3		
Sberbank	Corporate	Russia	€ 227M	2016 Q4		
SoftBank	Private Equity	Japan (London office)	\$ 100B	2017 Q2		
SILK Ventures	Venture Capital	China (London office)	\$ 500M	2017 Q2		



More fund data by type, location and more

۵ dealroom.co ⊒ Q Lookup company, investor or person E News Type any keyword SAVE Q Clear All Companies Iransactions Activity \lor Date \lor ADVANCED Industry \vee Type 🗸 Location \lor Experience 🗸 🖲 Investors Showing 52 new funds New Funds LOCATIONS INVESTOR FUND TYPE FUND NAME ROUND TYPES NEW FUND DATE next 47 Next47 - a Siemens Company SERIES B, C, D EARLY VC, LATE VC €1.0b Corporate Next47 Germany Jun 2016 source: www.eu-startups.c. Deutsche Telekom 🧕 People 0 €500m SERIES A, B, C, D, E, F SEED, EARLY VC, LATE VC Capital Partners DTCP Corporate Hamburg Nov 2014 source: www.crunchbase The new venture capital arm of Deutsc.. S Markets €430m **Allianz Ventures** SERIES A, B EARLY VC Allianz (II) Corporate Fund I Munich Dec 2016 source: www.gruendersze.. Zurich, Stamford, Brisbane, Beijing, Mumbai 3 more... \$471m 🞄 UBS 🛛 UBS SERIES B, D LATE VC, EARLY VC Oncology Impact Fund Corporate Apr 2016 source: www.mpmcapital. Nokia Growth Partners 🧔 SERIES A, B, C, D, E, F, G LATE VC, EARLY VC, SEED, LATE Espoo, Palo Alto, Beijing, India, Switzerland €314m Fund IV Corporate Feb 2016 NGP Invest in companies that are changing . source: www.nokiagrowth.. Bosch Centre for Bosch €300m SERIES D ACQUISITION BOSCH Artificial Intelligence -BCAI Tokyo, Stuttgart Jan 2017 Corporate Mobility Solutions, Industrial Technolo.. source: www.access-al.co.. SERIES B SEED, BUYOUT, LATE VC, DEBT Sberbank ۲ \$ 250m Corporate Fund II Moskva Nov 201 Oldest and largest Russian bank СБЕРБАНК source: www.dealstreetasi...

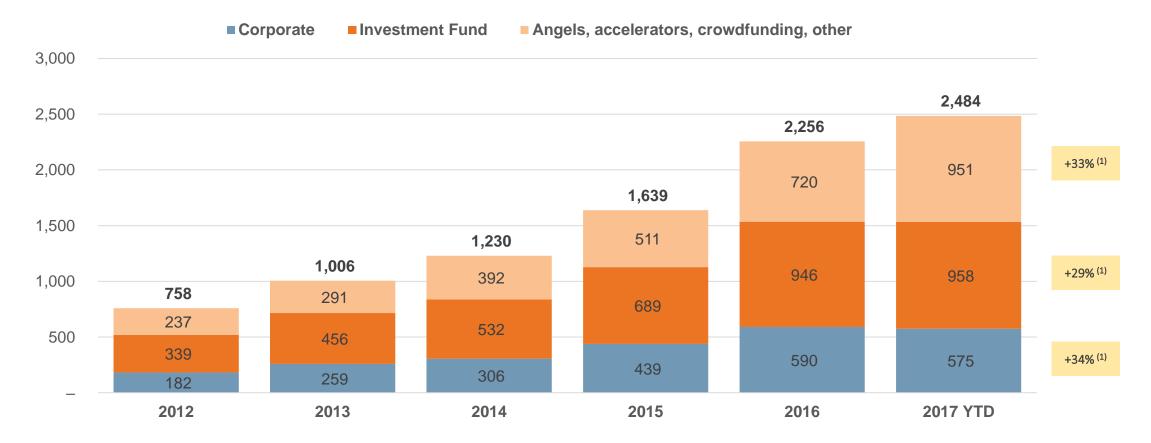
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The number of unique active investors has tripled in the last 4-5 years (funds, corporates, angels)

Unique number of active investors by type



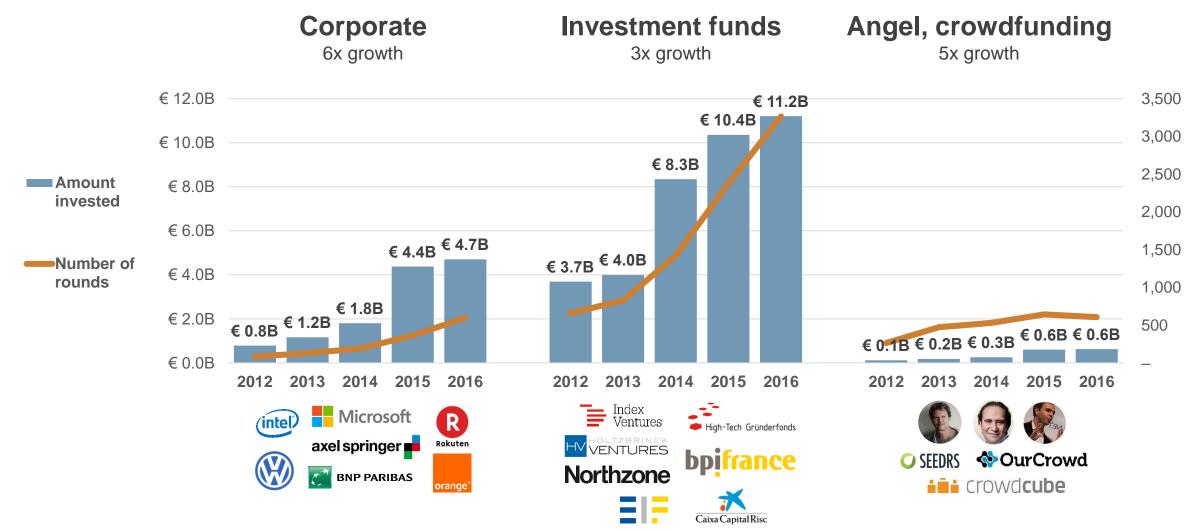


Source: Dealroom.co. Investors who participated in at least one VC round in that year. Excludes Israel.

1. Annual growth between 2012 and 2016.

2. Includes only angels with known tech investments . Accelerator and equity crowdfunding data actual numbers likely some higher.

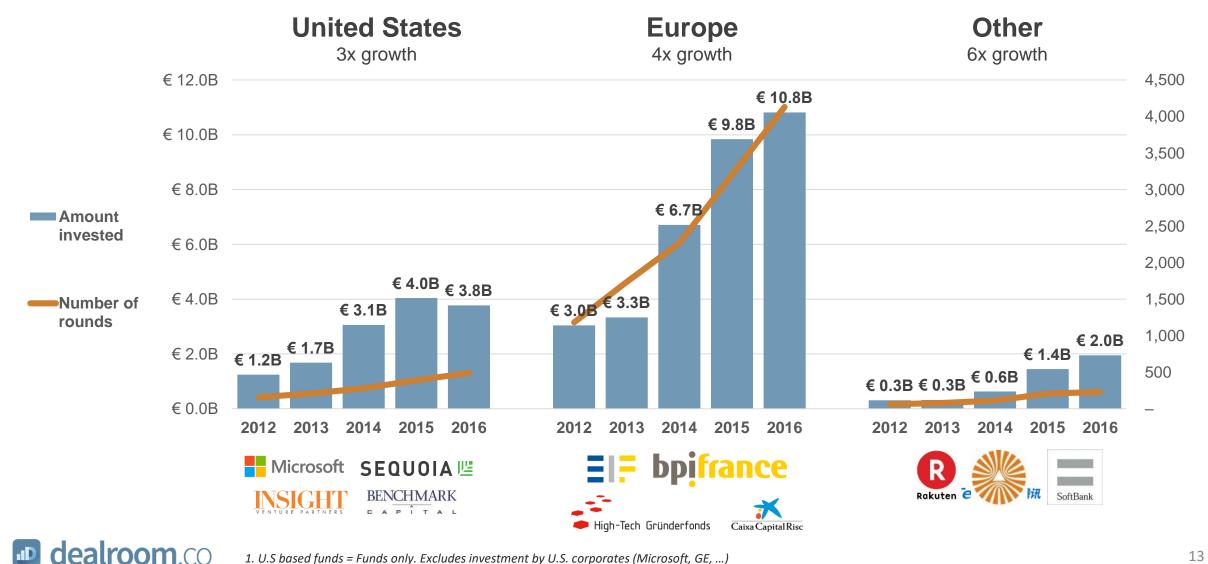
Corporate investors are the fastest growing category into European companies, by amount invested



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1. U.S based funds = Funds only. Excludes investment by U.S. corporates (Microsoft, GE, ...).

Investment into European companies is growing most coming from European and Asian investors



1. U.S based funds = Funds only. Excludes investment by U.S. corporates (Microsoft, GE, ...)

Private equity and growth equity have started to participate in venture rounds too

Private equity investor Investments into European VC-backed rounds Pa oneer TCV brillen.de TCV V JUST EAT VESTIAIRE {COLLECTIVE} FARFETCH Vitruvian VITRUVIAN Get Your Guide **KKR OPTIMAL*** KKR **Clicktale**[®] tracpay DUNF **Apax Partners Apax** wisar Medical Devices PARTNERS **TA**Associates Babilou S PIXONIC **TA Associates** Grandis ensemble **Blackstone** Intsights Black Swan Blackstone **FUTURE** FINANCE AN A **DARK**TRACE **OFG** GLOBAL FASHION GROUP Summit WESTWING SUMMIT PARTNERS GOEURO Cegid SILVERLAKE FLixBUS SilverLake Klarna adyen GENERAL ATLANTIC FLixBUS **General Atlantic**

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Source: Dealroom.co.

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Ξ News	COUNTRY	Q1 2015	Q2 2015	Q3 2015	Q4 2015	Q1 2016	Q2 2016	Q3 2016	Q4 2016	Q1 2017	Q2 2017	Q3 2017
 Companies Transactions 	Europe excl Israel	€1.5b		€3.6b	€1.5b	€4.1b	€4.9b	€3.1b	€3.7b		€3.3b	€1.5b
Investors	United Kingdom	€143m	€1.5b	€882m	€444m	€1.6b	€948m	€232m	€820m	€1.1b	€982m	€267m
People	France	€575m	€285m	€200m	€501m	€125m	€415m	€303m	€1.1b	€390m	€1.5b	€595m
Markets Map	Israel	€182m	€70.0m	€132m	€250m	€104m	€195m	€164m	€347m	€81.8m	€234m	€455m
' Regions	Germany	€370m	€100m	€150m	€223m	€780m	€1.3b	€488m	€637m	€1.2b	€190m	€100m
Countries Cities	Sweden	-	€17.0m	-	€50.0m	€191m	€577m	€432m	€71.5m	-	-	-
Industries	Switzerland		-	€350m	-	€210m	€437m	€58.2m	-	€51.0m	-	€90.9m
Business models Topics	Spain		-	€60.5m	€20.0m	€111m	€40.0m	€349m	€200m	-	€100m	-
New funds	Ireland	€85.0m	€5.0m	-	-	€140m	€60.0m	€500k	€182m	€156m	-	-
	Central Eastern Europe		€216m	€1.6b	€58.2m	€57.5m	€123m	€136m	€356m	€50.0m	€55.0m	€225m
	Netherlands	-	€205m	€301m	-	€174m	€733m	€550m	-	-	€75.0m	€8.0m
	Finland	-	-	-	€100m	€371m	-	€136m	€1.5m	€28.0m	€70.0m	-
	Russia	-	€182m	€1.5b	€18.2m	€54.5m	€123m	€136m	€280m	-	-	€175m
	Belgium	-	-	-	€10.0m	€20.0m	€50.0m	€232m	-	-	-	-
	Italy	-	-	€135m	-	€300m	-	€50.0m	-	-	€250m	0
	Denmark		€67.0m	-	-	-	€110m	€136m	-	-	-	E

Explore more new funds data per country

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