

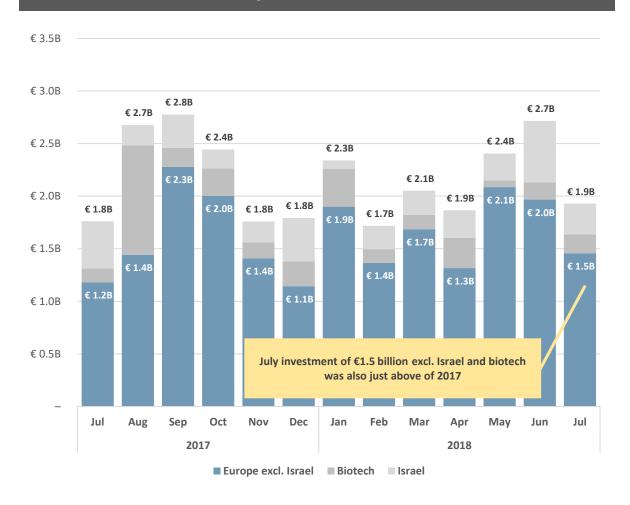
Monthly European Venture Capital report

# July 2018

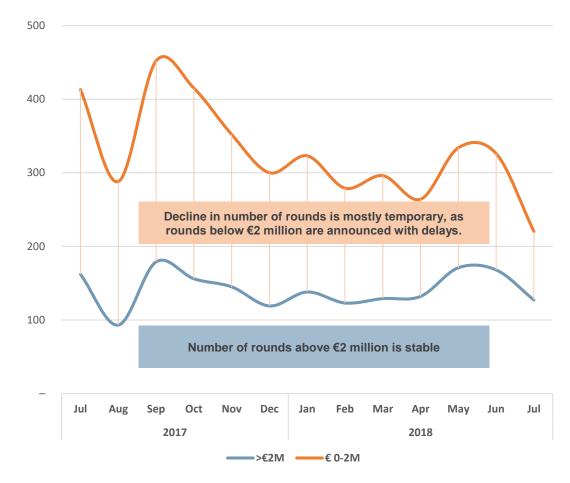
dealroom.co

# July investment of €1.9 billion (including Israel and biotech) was just above of July 2017 level

### Investment in European & Israeli rounds VC rounds

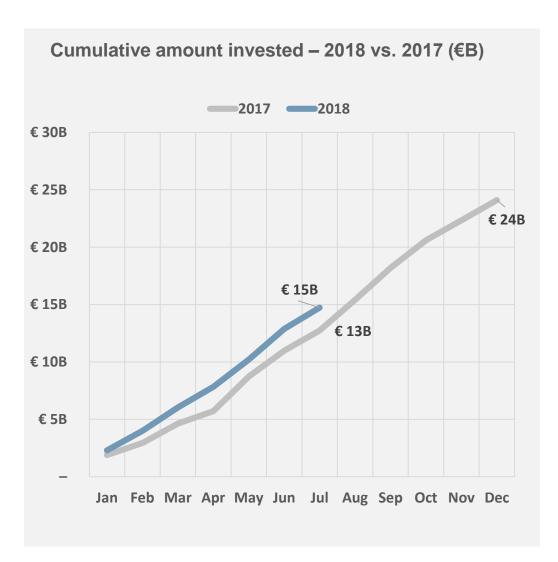


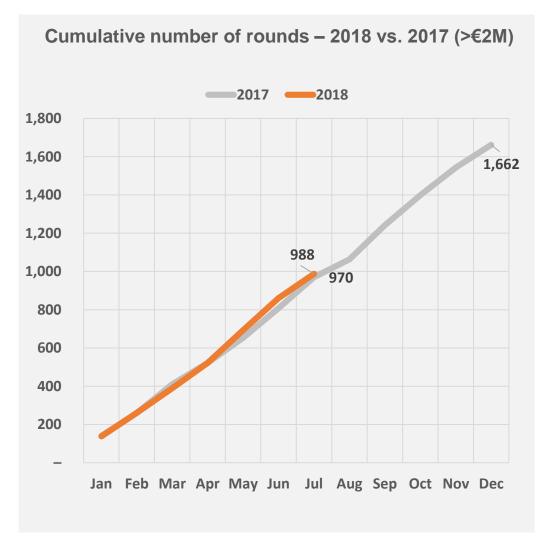
### **Investment in European & Israeli rounds VC rounds**





### By amount invested, 2018 is well ahead of 2017 so far (which was a record year itself)







### 

	NAME	INVESTORS	INDUSTRY	LOCATION	ROUND
Greensill	Greensill Financial services firm specializing in Supply Chain Finance	General Atlantic	Fintech	UK	\$ 250 m Growth Equity
Glovo <sup>9</sup>	Glovo On-demand mobile application connects customers with independent local couriers	Seaya Ventures, Idinvest Partners, Rakuten, Cathay Innovation, AmRest, GR Capital	Food / Transportation	Spain	€ 115 m SERIES C
I <sup>®</sup> IMPROBABLE	Improbable A cloud-based platform for game developers to create AI-powered simulated worlds	NetEase	Enterprise Software	UK	\$ 100 m LATE VC
NEXT	Next Insurance Online insurance for entrepreneurs and SMEs	Redpoint Ventures, Ribbit Capital, American Express Ventures, Nationwide Insurance, 	Fintech	Israel	\$ 83 m Series B
<b>secret</b> Escapes	Secret Escapes Exclusive, members-only discounted offers for hotels and luxury holidays	Old Mutual Global Investors	Travel	UK	£ 52 m Growth Equity
URBANVOLT	UrbanVolt Energy-saving LED lighting firm	Low Carbon Innovation Fund	Energy	Ireland	\$ 65 m Growth Equity
mantis vision	Mantis Vision 3D capturing technologies	Samsung Catalyst Fund	Media	Israel	\$ 55 m Late VC
DynaCure	Dynacure A biotechnology company developing new treatments for patients affected by serious orphan disorders	Bpifrance, Idinvest Partners, Pontifax Funds, Kurma Partners, Andera Partners	Health	France	€ 47 m Series A
PPRO the payment professionals	PPRO Cross-border payments specialist for merchants	HPE Growth Capital, PayPal, Citi Ventures	Fintech	UK	\$ 50 m Growth Equity
meero	Meero Al for image processing	Alven, Idinvest Partners	Media	France	\$ 45 m Series B

### **Top rounds**

### **Greensill (Fintech)**

- Founded in 2011, Greensill provides businesses with alternative sources of funding, allowing them to provide suppliers with the opportunity for faster payment, while at the same time preserving their own capital position
- It has facilitated payments to 1.5 million suppliers and provided over \$40 billion of financing
- General Atlantic's \$250 million investment values
   Greensill at \$1.64 billion

### **Glovo (Food / Transportation)**

- Glovo is one of the most popular delivery apps in the Spanish-speaking world. It allows its customers to order anything they want and receive it in less than one hour
- IdInvest Partners and AmRest lead this round

### Improbable (Enterprise Software)

- Improbable's cloud-based platform SpatialOS helps developers to offload computations in order to bypass some of the limitations of PC, console and mobile platforms
- With this round, Improbable confirmed its unicorn status and is now valued at about \$2 billion

### Secret Escapes (Travel)

- Secret Escapes will use the cash to boost the ongoing integration of the Slevomat Group a travel deals and experiences company it acquired late last year
- Secret Escapes has expanded into 21 territories across Europe, Asia and the US since launching seven years ago



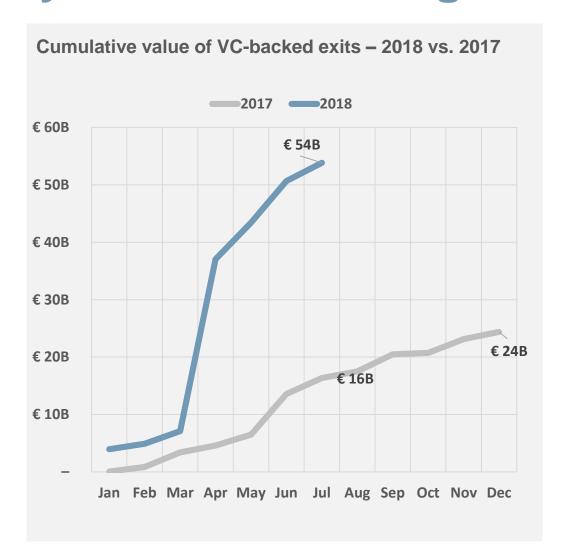
### July saw over €5.2 billion in acquisitions of which €3.2 billion venture backed exits

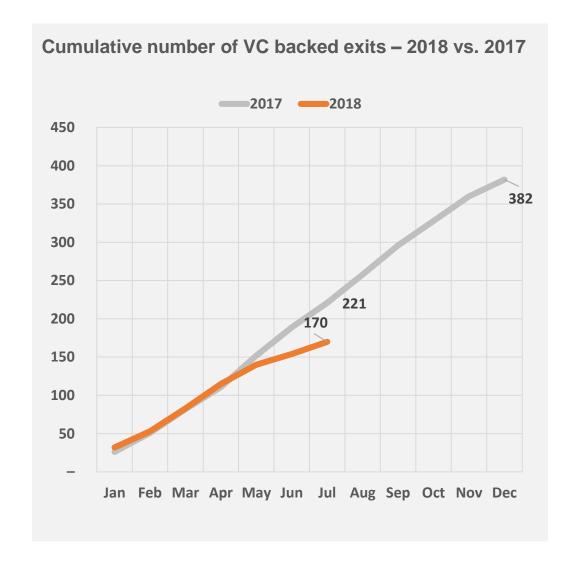
	NAME	ACQUIROR	SELLER	VC BACKED	INDUSTRY	LOCATION	ROUND
SUSE	Suse Enterprise Linux, Openstack cloud, software-defined storage	EQT Private Equity	Micro Focus		Enterprise Software	Germany	\$ 2.5b ACQUISITION
leumi card	Leumi Card Israeli credit card issuer	Warburg Pincus	Azrieli Group Bank Leumi	✓	Fintech	Israel	\$ 684 m BUYOUT
TIGENIX	TiGenix Local treatments for damaged and osteoarthritic joints	Takeda			Healthcare	Belgium	€ 520 m ACQUISITION
basefarm	Basefarm Specialises in operational and IT-related services on the net	Orange			Enterprise Software	Norway	€ 350 m ACQUISITION
FINANZCHECK.DE	Finanzcheck.de Consumer loans marketplace	Scout24 Holding	Highland Europe, Acton Capital Partners, HarbourVest Partners	✓	Fintech	Germany	€ 285 m ACQUISITION
people 6	PeopleDoc Provides HR service delivery solutions	Ultimate Software	Accel Partners, Alven, Kernel Capital, Eurazo	✓	Jobs Recruitment	France	\$ 300 m ACQUISITION
BANKING CIRCLE	Banking Circle Enabling global payments and settlements	EQT Private Equity	Saxo Bank		Fintech	Denmark	\$ 300 m ACQUISITION
MetaPack	MetaPack Delivery management solutions that enable online retailers to increase user engagement and sales conversions	Stamps.com	Index Ventures, Brainspark, WPP Ventures	✓	Transportation	UK	€ 197 m ACQUISITION
תן ביס	TenBis #1 online platform in the Israeli restaurant and food ordering market	Takeaway.com	TA Associates		Food	Israel	€ 135 m ACQUISITION
7x Cell	TxCell  Develops cell-based immuno-therapies for the treatment of severe chronic inflammatory diseases	Sangamo Therapeutics	Seventure Partners, Ardian, Auriga Partners, Bioam Gestion, Innovation Capital	✓	Healthcare	France	€ 72 m ACQUISITION



Source: Dealroom.co

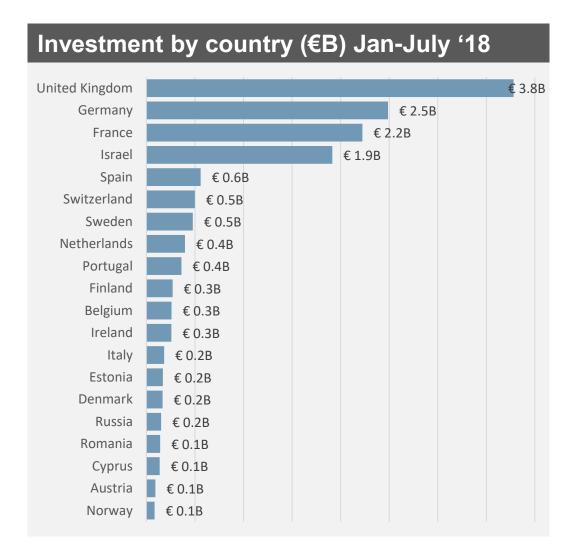
# By VC backed exits, 2018 is far ahead of 2017 driven by a handful of mega-exits

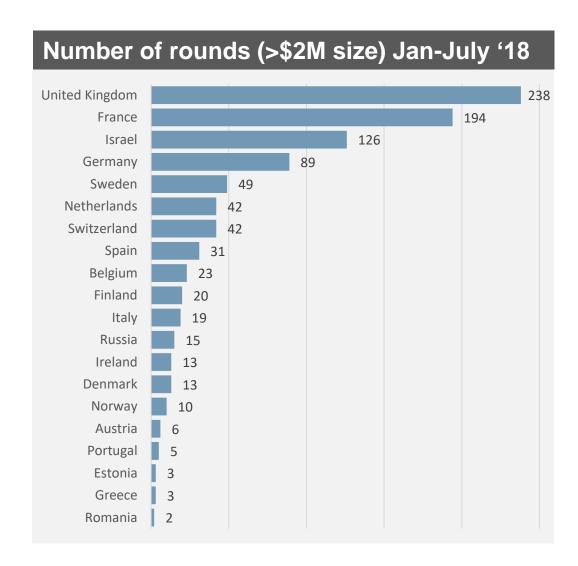






### The UK, Germany, France and Israel (the big four) continue to receive 70% of total investment

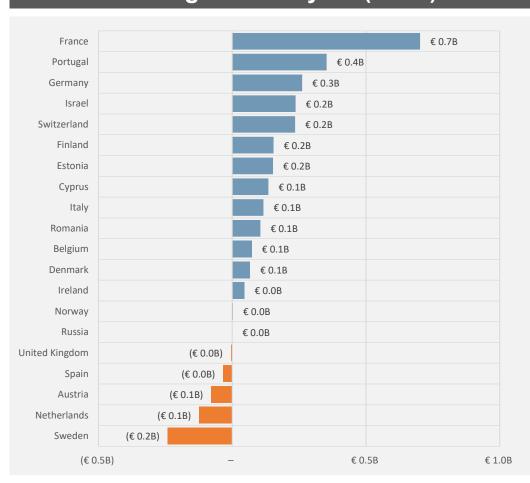




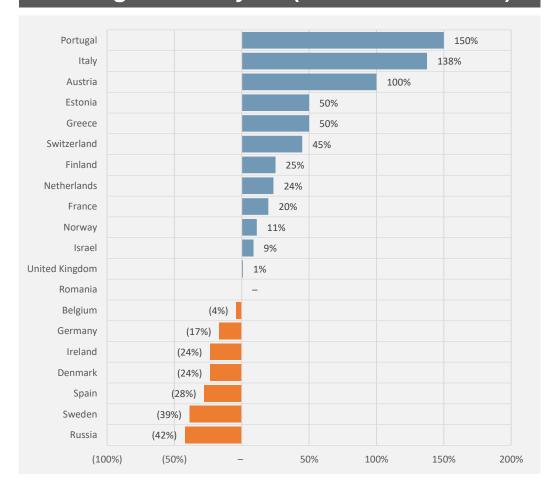


# The big four (UK, Germany, France, and Israel) continue to be highly active in 2018 to date

### Absolute change vs. last year (in €B)

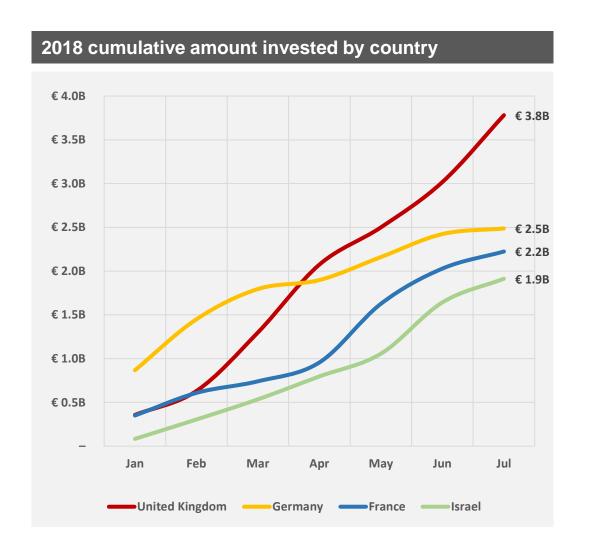


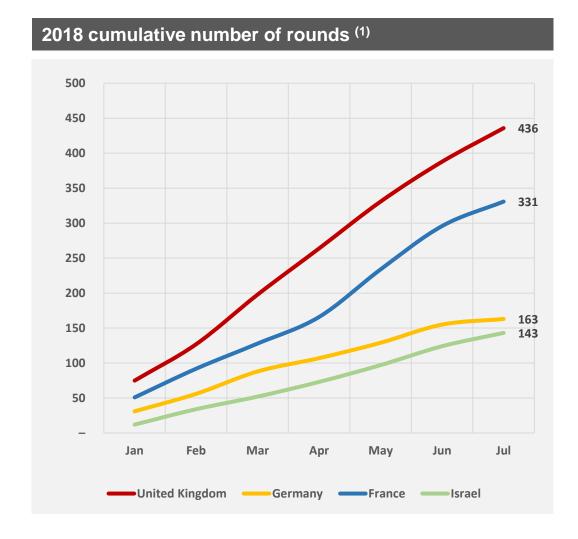
### % change vs. last year (number of rounds)





# The big four: the United Kingdom continues its lead after a very active July





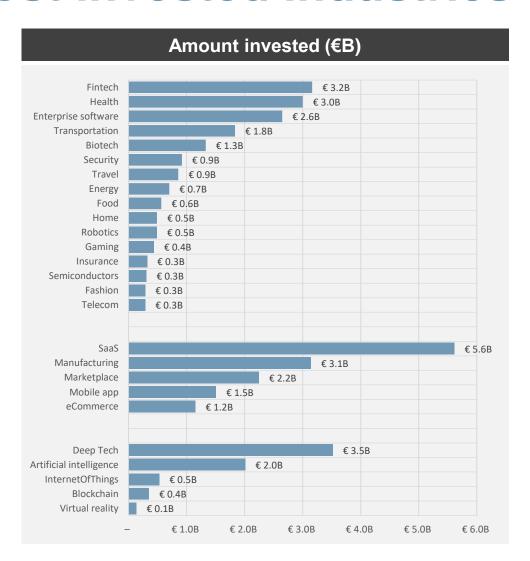


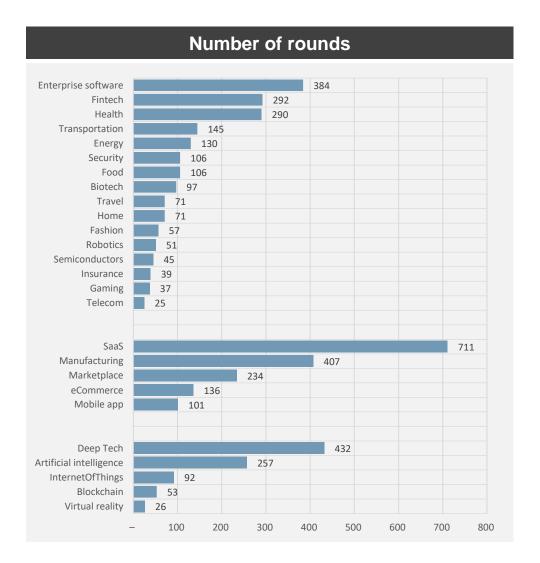
### Health, fintech and enterprise software continue to be the most invested industries











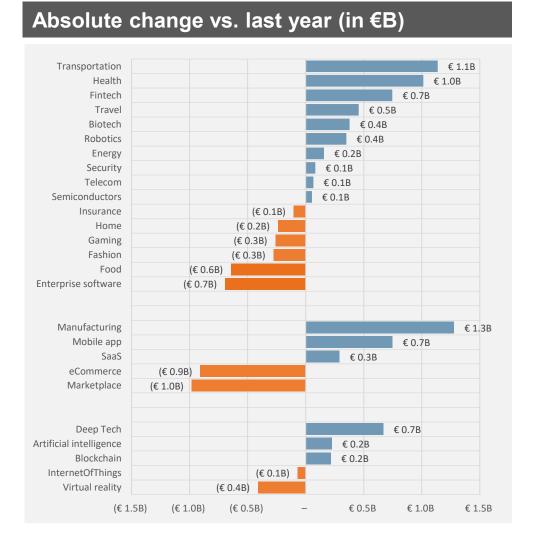


### Increased focus on deep tech related areas (robotics, Al, semiconductors) is noticeable in investment data

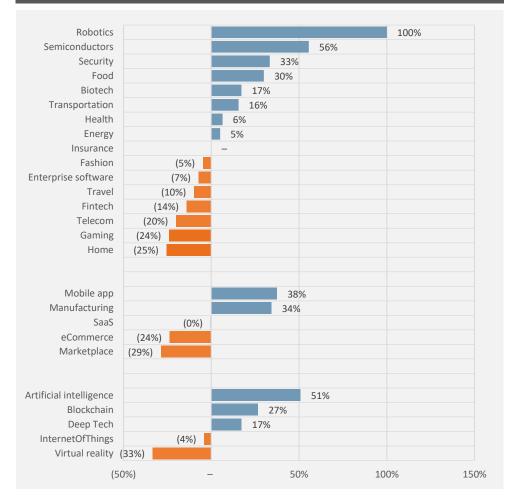








### % change vs. last year (number of rounds)





# Heatmap of 2018 venture capital investment by country and industry

		Number of rounds in 2018 to date by country											Europ	e total				
	United											Number of	% YoY	Investment	% YoY			
_	Kingdom	Germany	France	Israel	Sweden	Netherlands	Spain	Russia	Switzerland	Ireland		rounds	growth	(€B)	growth			
Industry vertical																		
Fintech	101	20	32	20	25	9	16	6	12	7		155	8%	€ 2.6B	27%			
Health	69	16	49	23	32	30	10	2	23	5		188	29%	€ 2.7B	57%			
Enterprise software	95	38	70	31	15	25	24	7	9	7		212	15%	€ 2.4B	(15%)			
Energy	28	9	29	6	17	24	3	_	8	4		66	25%	€ 0.6B	27%			
Transportation	25	20	28	10	11	15	9	10	9	_		70	32%	€ 1.7B	169%			
Security	24	4	9	43	8	3	5	1	5	1		76	65%	€ 0.8B	32%			
Food	17	6	24	6	8	3	5	3	5	2		50	61%	€ 0.4B	(63%)			
Biotech	24	4	19	9	12	9	3	-	12	_		82	28%	€ 1.3B	44%			
Travel	21	9	10	1	3	8	12	2	_	_		37	6%	€ 0.8B	111%			
Home	15	6	13	6	8	8	5	2	3	_		41	(16%)	€ 0.4B	(39%)			
Insurance	19	7	5	3	3	3	-	-	_	_		22	22%	€ 0.2B	(51%)			
Telecom	7	1	6	5	4	1	1	1	_	_		17	_	€ 0.3B	54%			
Fashion	6	7	6	1	11	4	7	4	2	1		23	21%	€ 0.2B	(55%)			
Semiconductors	8	6	8	6	3	3	2	-	5	2		28	75%	€ 0.3B	31%			
Robotics	9	2	12	7	1	6	1	4	7	_		36	177%	€ 0.5B	447%			
Gaming	7	4	3	2	11	1	1	2	-	-		20	(5%)	€ 0.3B	(49%)			
Business model																		
SaaS	163	74	130	69	51	46	37	19	18	10		406	24%	€ 4.9B	6%			
Manufacturing	84	21	73	41	28	66	11	4	35	7		232	60%	€ 2.8B	69%			
Marketplace	58	32	43	5	18	11	22	9	6	_		110	(13%)	€ 2.0B	(36%)			
eCommerce	22	19	23	7	17	8	8	6	4	2		73	(4%)	€ 0.9B	(51%)			
Mobile app	23	2	15	7	7	5	8	7	7	1		54	54%	€ 1.3B	96%			
Keywords																		
Deep Tech	114	29	61	59	25	37	17	11	24	4		256	46%	€ 3.2B	34%			
Artificial intelligence	78	15	31	39	18	19	11	7	6	1		165	101%	€ 1.8B	27%			
InternetOfThings	13	13	20	20	5	3	2	1	6	_		50	19%	€ 0.5B	(3%)			
Blockchain	15	3	1	4	4	5	_	5	8	2		19	36%	€ 0.4B	184%			
Virtual reality	9	2	2	_	4	5	-	_	4	_		8	(20%)	€ 0.0B	(92%)			
Total	440	163	334	145	200	152	96	54	83	28	-	988	22%	€ 13.1B	18%			



Source: Dealroom.co.

### Investment activity by selected leading investors

	Number of rounds in 2018 YTD by country									
-	United Kingdom	Germany	France	Israel	Sweden	Netherlands				
Index Ventures	3	1	3	_	-	-				
<b>HV Holtzbrinck Ventures</b>	1	6	_	1	_	_				
Balderton Capital	3	2	3	_	1	-				
Northzone	_	_	_	-	3	-				
Lakestar	1	3	-	-	1	-				
Sequoia Capital	2	_	1	4	1	_				
Accel Partners	1	1	1	-	1	1				
Insight Venture Partners	1	-	-	1	1	1				
Bpifrance	_	_	35	-	-	_				
Rocket Internet SE	_	1	-	-	-	-				
Intel Capital	1	2	2	1	-	-				
83North	-	_	_	_	-	_				
Atomico	3	_	_	-	1	-				
LocalGlobe	12	1	_	-	-	_				
IDInvest Partners	_	_	10	_	_	-				
Point Nine Capital	1	_	_	_	_	-				
EQT Ventures	_	1	1	-	1	-				
<b>Global Founders Capital</b>	-	5	2	-	1	-				
Partech	3	-	9	-	1	-				
<b>Greylock Partners</b>	1	-	_	_	-	-				
Creandum	1	1	_	_	1	-				
Benchmark	-	-	-	-	-	-				
360 Capital Partners	1	-	3	_	-	-				
DN Capital	1	2	_	_	-	_				
<b>Mangrove Capital Partners</b>	-	-	-	1	-	-				
<b>Acton Capital Partners</b>	-	3	_	-	-	-				
Octopus Investments	1	-	_	-	-	-				
Intel Capital	1	2	2	1	_	-				
Softbank	_	1	_	1	1	-				
Naspers	-	-	-	-	-	_				
Tengelmann Ventures	1	2	-	-	-	_				
<b>Nokia Growth Partners</b>	-	-	-	-	-	_				
Tencent	-	1	-	-	-	_				
Qualcomm Ventures	1	-	-	-	-	_				
Axel Springer	-	2	-	_	-	_				
Salesforce Ventures	-	-	-	1	-	_				
Microsoft	-	_	-	-	-	_				
ProSiebenSat1 Media SE	-	_	-	-	-	-				
GV	3	-	1	-	-	-				
Iris Capital	-	1	3	_	-	-				
Barclays	-	-	-	_	-	-				
BNP Paribas	-	-	6	_	-	-				
Orange	-	-	-	1	-	-				
Rakuten	2	1	_	_	_	_				

Number of rounds in 2018 YTD by industry vertical											
Enterprise Artificial											
SaaS	Deep Tech	Manufacturing	Marketplace	software	Transportation	Fintech	intelligence	Energy	Health	Travel	
2	-	-	1	2	1	4	-	1	1	-	
4	2	-	5	2	1	1	3	_	_	2	
4	1	1	4	4	1	2	-	_	_	-	
4	4	-	-	4	-	2	3	-	_	-	
1	-	-	1	-	-	2	-	_	-	-	
5	3	1	_	_	1	1	3	_	2	-	
5	3	-	-	4	-	2	3	-	-	-	
5	2	-	-	3	-	2	2	1	-	-	
13	8	10	4	7	4	-	6	3	6	2	
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2	4	5	-	2	1	-	2	_	_	-	
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6	4	2	5	3	1	-	4	2	_	2	
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Source: Dealroom.co.



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